Local Market Update for July 2016

A Research Tool Provided by the Colorado Association of REALTORS®



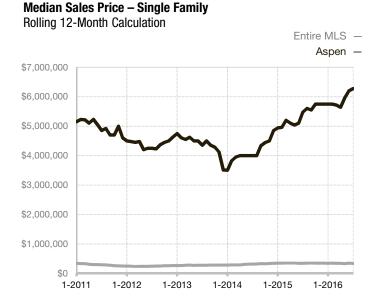
Aspen

| Single Family | July | | | Year to Date | | |
|---------------------------------|-------------|------|--------------------------------------|--------------|-------------|--------------------------------------|
| Key Metrics | 2015 | 2016 | Percent Change from Previous Year | Thru 07-2015 | Thru 7-2016 | Percent Change from Previous Year |
| New Listings | 32 | 24 | - 25.0% | 137 | 141 | + 2.9% |
| Sold Listings | 7 | 0 | - 100.0% | 51 | 19 | - 62.7% |
| Median Sales Price* | \$5,870,000 | \$0 | - 100.0% | \$5,500,000 | \$5,065,000 | - 7.9% |
| Average Sales Price* | \$6,227,357 | \$0 | - 100.0% | \$6,379,824 | \$5,848,783 | - 8.3% |
| Percent of List Price Received* | 91.6% | 0.0% | - 100.0% | 91.7% | 88.7% | - 3.3% |
| Days on Market Until Sale | 109 | 0 | - 100.0% | 198 | 170 | - 14.1% |
| Inventory of Homes for Sale | 186 | 197 | + 5.9% | | | |
| Months Supply of Inventory | 19.2 | 27.1 | + 41.1% | | | |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | July | | | Year to Date | | | |
|---------------------------------|-------------|-------------|--------------------------------------|--------------|-------------|--------------------------------------|--|
| Key Metrics | 2015 | 2016 | Percent Change from Previous Year | Thru 07-2015 | Thru 7-2016 | Percent Change from Previous Year | |
| New Listings | 35 | 19 | - 45.7% | 178 | 161 | - 9.6% | |
| Sold Listings | 7 | 8 | + 14.3% | 101 | 64 | - 36.6% | |
| Median Sales Price* | \$1,580,000 | \$1,601,250 | + 1.3% | \$1,350,000 | \$1,268,000 | - 6.1% | |
| Average Sales Price* | \$1,833,929 | \$2,120,938 | + 15.6% | \$1,957,028 | \$2,142,836 | + 9.5% | |
| Percent of List Price Received* | 95.3% | 94.8% | - 0.5% | 94.7% | 95.5% | + 0.8% | |
| Days on Market Until Sale | 99 | 121 | + 22.2% | 181 | 149 | - 17.7% | |
| Inventory of Homes for Sale | 184 | 221 | + 20.1% | | | | |
| Months Supply of Inventory | 12.1 | 17.7 | + 46.3% | | | | |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

